

Full year 2014 results

Analyst meeting
Brussels, 27 February 2015

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- Key highlights
- Operational highlights
- Financial results
- Outlook

Key highlights

Key highlights

Operational

- CREG publishes new Belgian regulatory framework, applicable as from 2016
- OFGEM (UK regulator) and CREG jointly approve regulatory regime for Nemo, the interconnection between Belgium and UK
- Outperformance in realization of investment plans in Belgium and Germany
- Continuity of supply maintained during winter season in both areas
- Strategic reserves successfully implemented

Financial

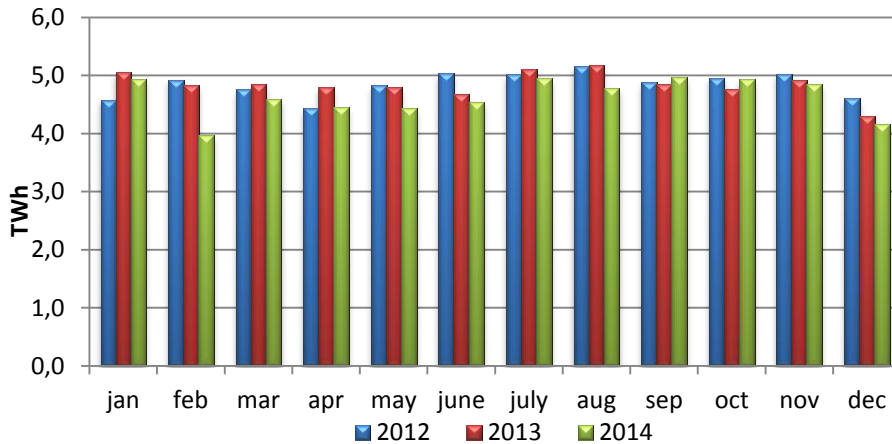
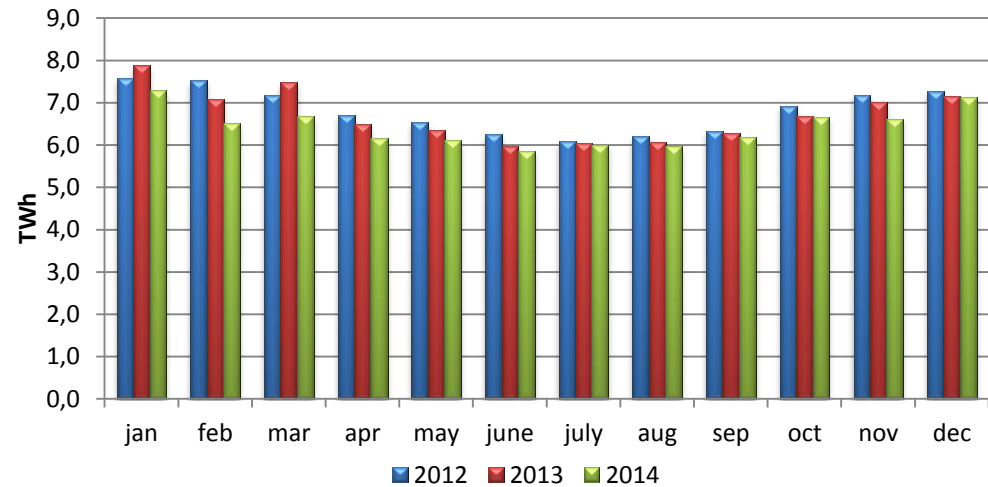
- Stable results for the Group:
 - ❖ Decreased results 50Hz transmission due to disappearance of double recovery of investment costs for new investments
 - ❖ Lower regulated results for Elia transmission due to low Belgian OLO
- **Proposed** dividend of **€1.54** per share
- Elia successfully completed €350 million Eurobond issue at very favourable financial terms, Eurogrid (50Hertz) issues first privately placed bond of €50 million

Operational highlights

Energy consumption

Elia's network: 77,2 TWh
(80,5 TWh)

- Mild weather
- Decentralised generation

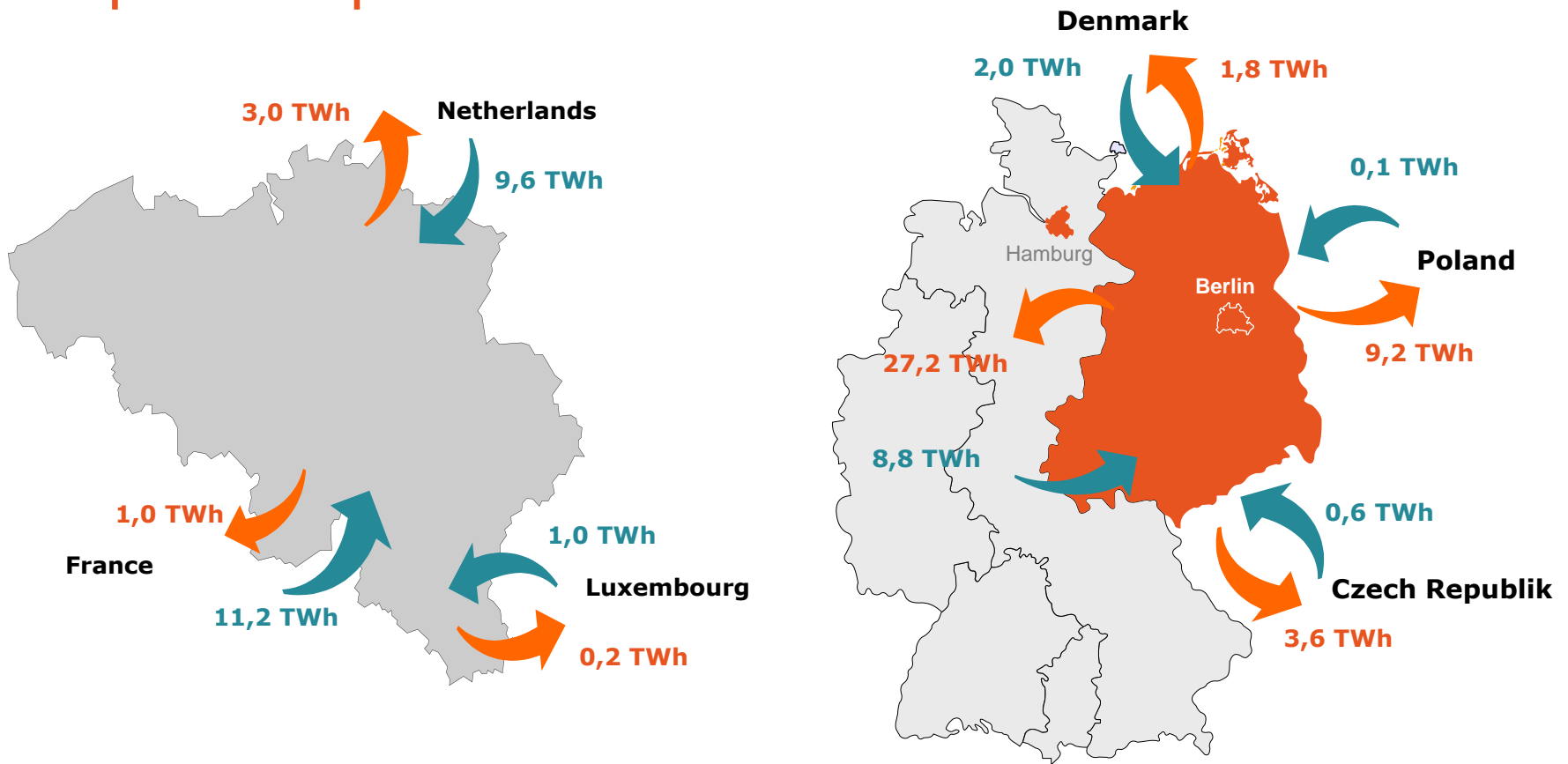


50Hertz's network: 55,6 TWh
(58,1 TWh)

- Decentralised generation
- Renewables

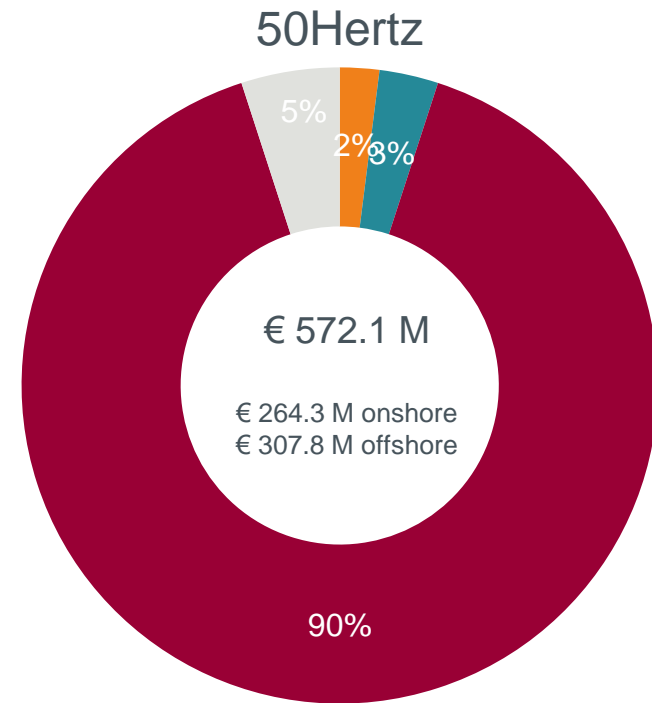
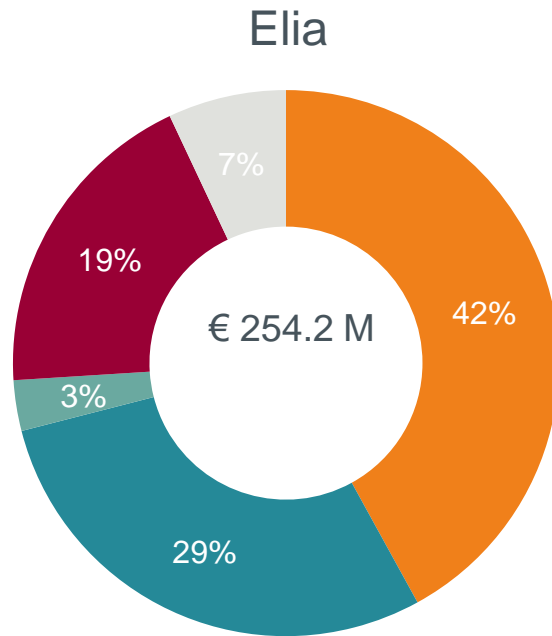
(1) The Elia consumption indicator covers the majority of electricity consumption. It includes all production directly connected to the Elia grid plus net import-export balance

Import - export



- Significant imports in Belgium, up by 26.4% compared to 2013, due to continued outages of nuclear plants
- The increased RES share within control zone 50Hertz results in important exports, up by 9.5% compared to 2013

Elia group: Investments

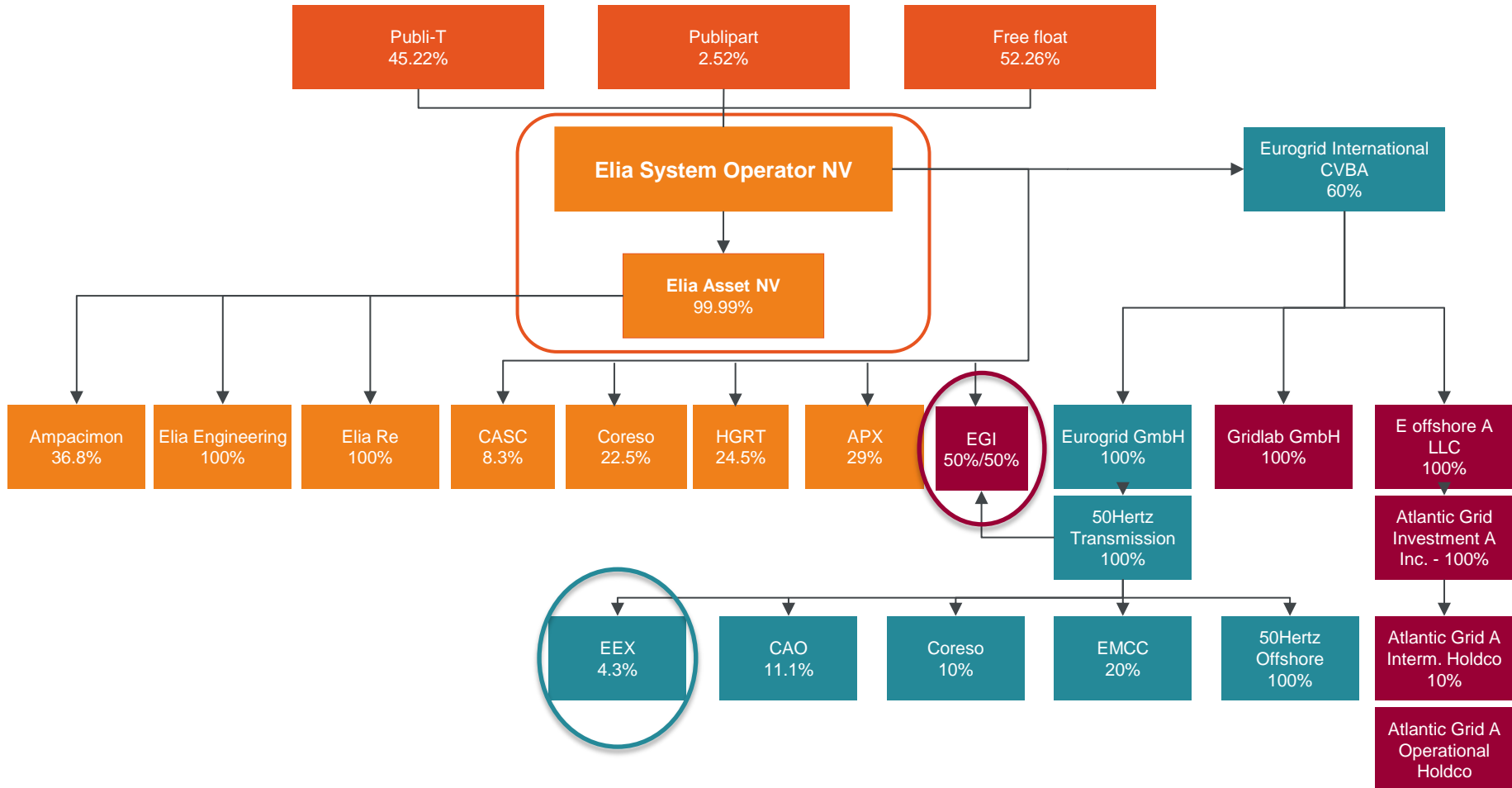


■ Replacements ■ Internal consumption ■ Interconnections ■ Integrating renewables ■ Non electrical investments

- Investments in Belgium are mainly driven by replacements and the internal consumption.
- In Germany, the integration of renewables is by far the most important driver.

Financial results

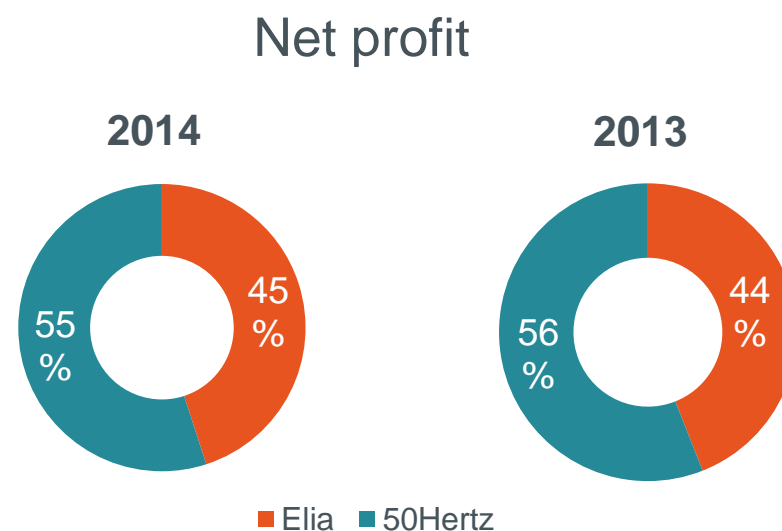
Corporate structure and shareholders' structure



Change in participation of 50Hertz in the European Energy Exchange (EEX) and new joint initiative Elia Grid International (EGI)

Elia group : consolidated key figures

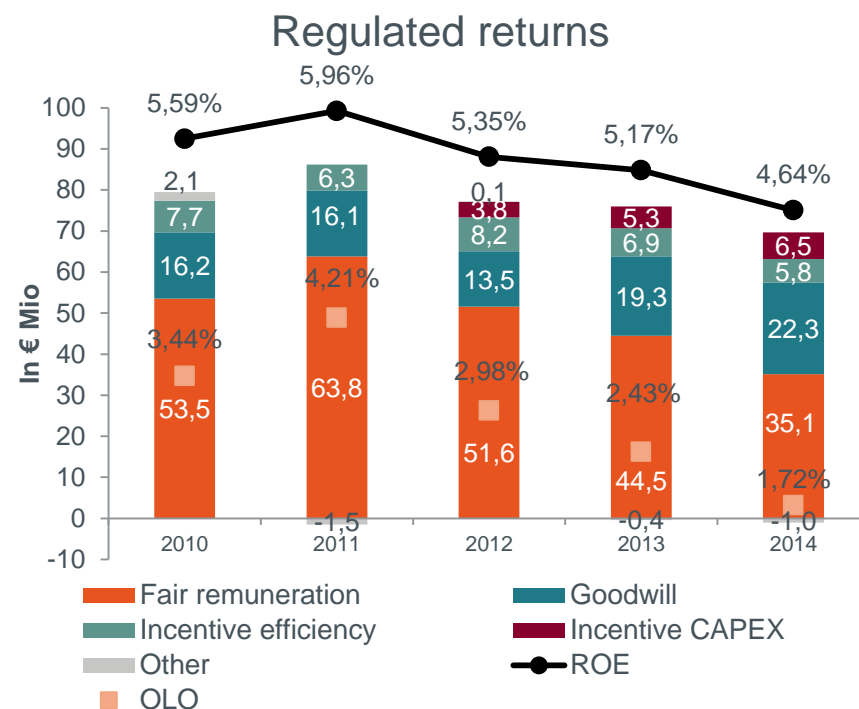
(in € Mio)	2014	2013 restated	Change	2013
Total revenues	838.9	832.7	0.7%	1,389.5
Results from operating act.	199.7	209.3	-4.6%	345.4
Share of profit of equity acc.invest.	97.0	99.0	-2.0%	0.4
EBITDA	409.6	412.8	-0.8%	486.9
EBIT	296.8	308.3	-3.7%	345.4
Finance result	(100.6)	(109.2)	-7.9%	(108.5)
Taxes	(23.8)	(23.4)	1.7%	(61.5)
Net profit	172.6	175.8	-1.8%	175.8



- Negative evolution in **EBIT(DA)** due to decreased EBITDA for Elia and lower net profit for 50Hertz
- **Finance result** positively impacted by lower interest charges in Belgium
- Stable **net profit** of € 174.1 Mio; 50Hz contribution again at 55%

Elia: 2014

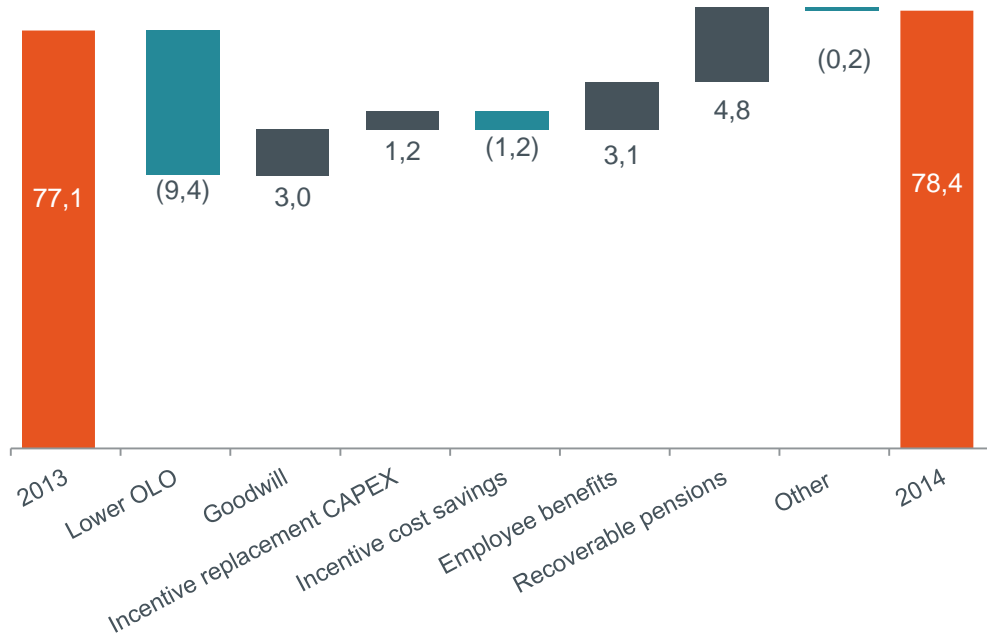
(in € Mio)	2014	2013	Change
Total revenues	838.9	832.7	0.7%
EBITDA	315.4	313.9	0.3%
(R)EBIT	202.6	209.3	-3.4%
Finance result	(100.6)	(109.2)	-7.9%
Taxes	(23.8)	(23.4)	1.7%
Net profit	78.4	77.1	1.7%



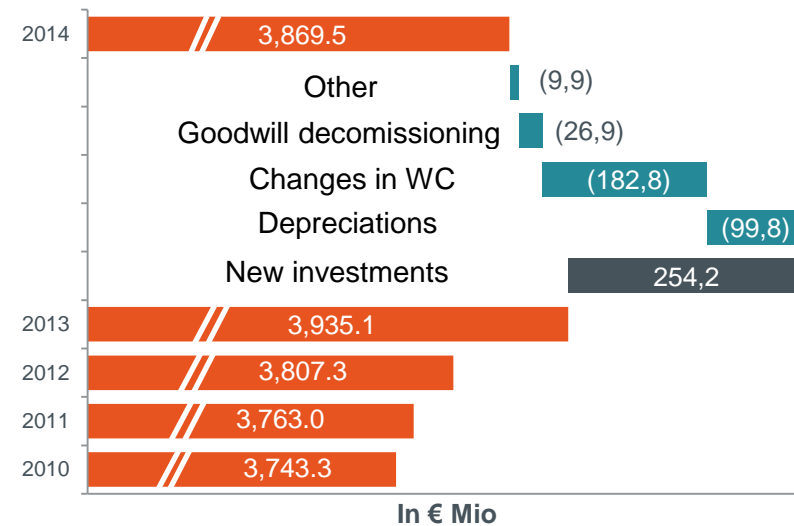
- **EBIT** is impacted by the lower regulated profit and lower net finance costs to be passed on in the tariffs, partly offset by the recalculation of the provisions for employee benefits and the relating amount recoverable in future tariffs
- **Finance result** down mainly due to lower outstanding debt
- Regulated profit (€ 68.7 Mio) decreased with 9% compared to 2013, ROE comes in at 4.64%

Elia: 2014

Net profit evolution 2013 - 2014



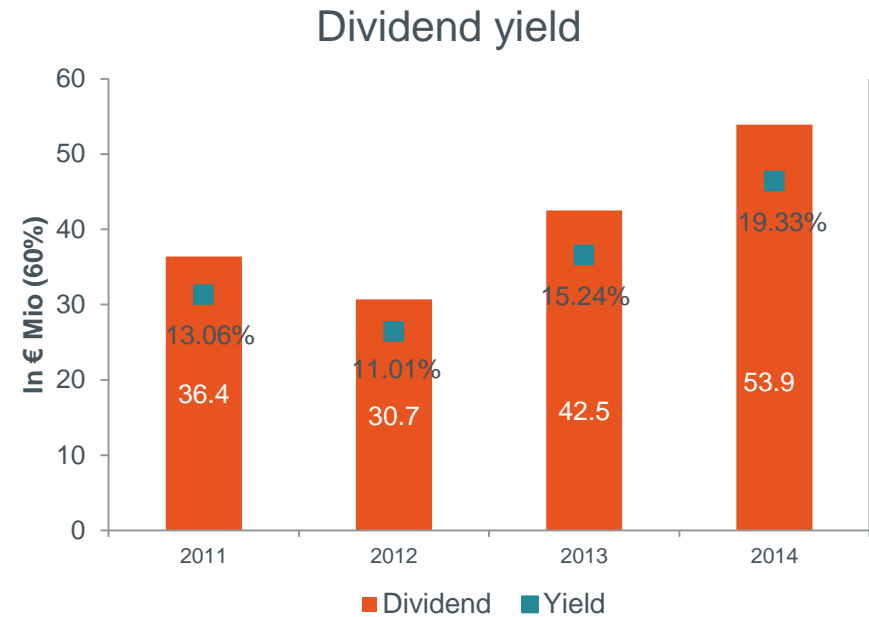
Regulated asset base



- Regulated results are still suffering from persistent **low long term Belgian interest rate** (1.72% in 2014 vs. 2.43% in 2013), fully compensated by the recalculation of the employee benefits and the relating amount recoverable in future tariffs.

50Hertz: 2014

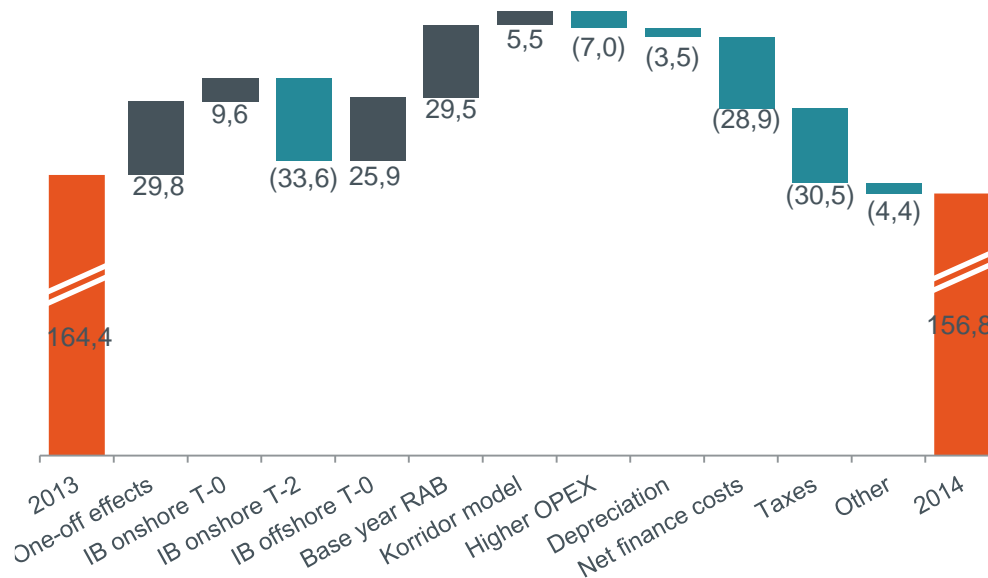
(in € Mio)	2014	2013	Change
Total revenues	1,022.8	929.3	10.1%
EBITDA	344.1	288.5	19.3%
EBIT	281.2	226.8	24.0%
Finance result	(29.8)	1.2	n/a
Taxes	(94.5)	(63.6)	48.6%
Net profit	156.8	164.4	(4.6%)



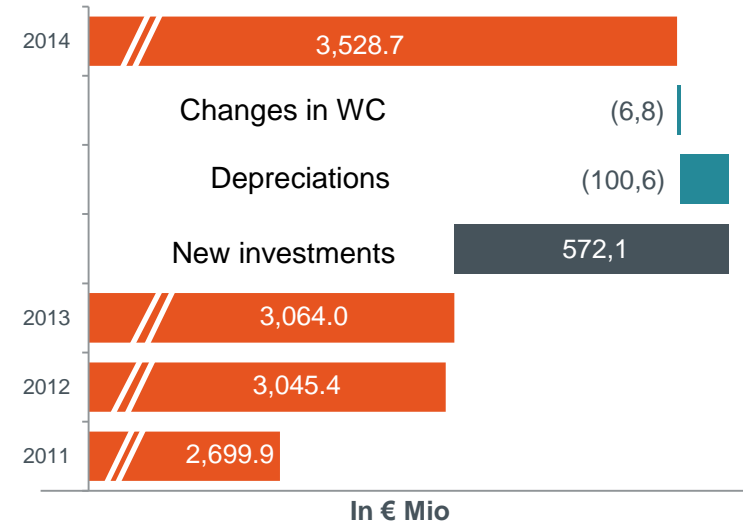
- Increased **EBIT(DA)** mainly a result from the increased cost recovery for investments and some one-off effects
- **Finance result** negatively impacted by discounting of long term (regulatory) provisions
- Finalization of tax audit for the years 2006 – 2009 led to a non-recurring increased **tax expense** (€ 16.8 Mio)

50Hertz: 2014

Net profit evolution 2013 -2014

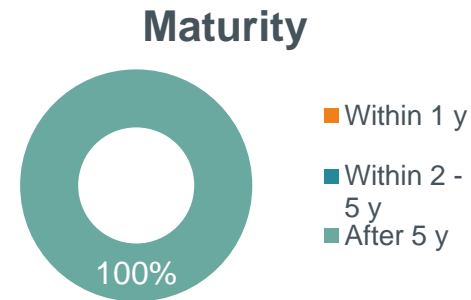
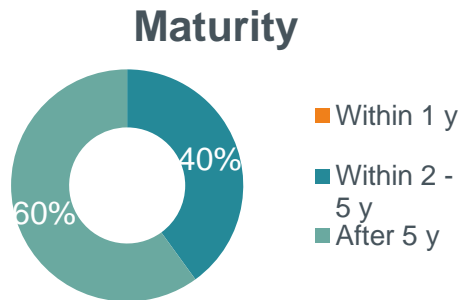
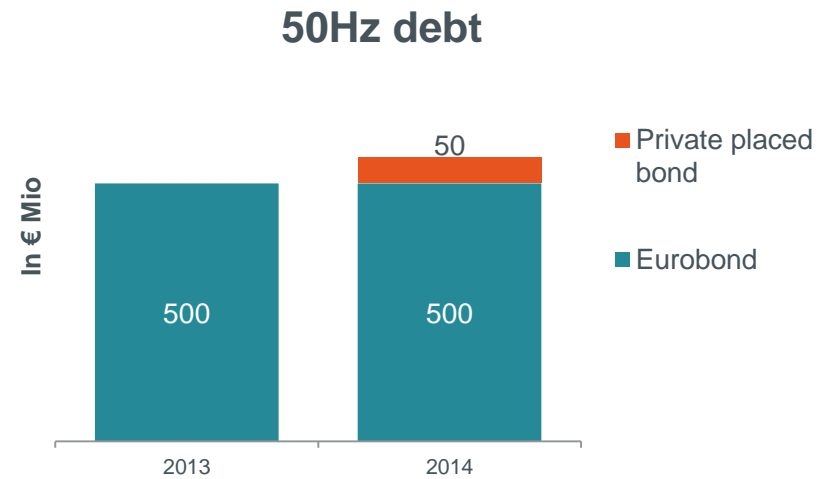
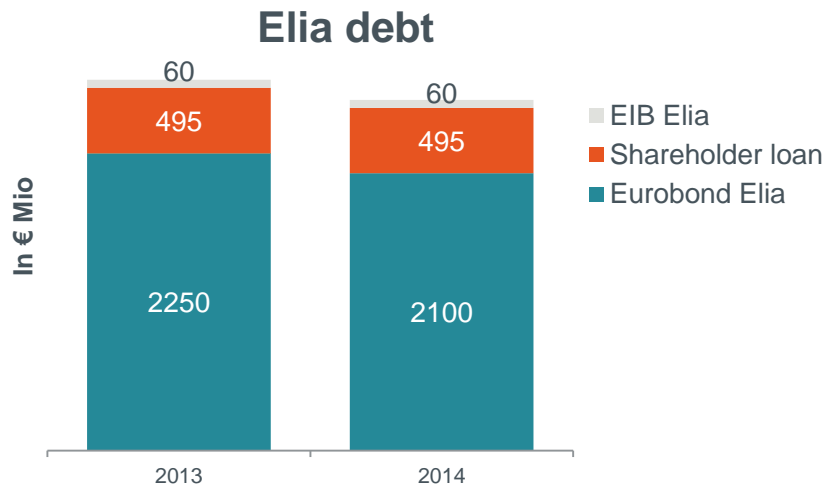


Regulated asset base



- Net profit mainly boosted by the increased cost recovery for investments and reset of the base year allowed cost recovery, partly offset by the disappearance of T-2 recovery and higher net finance costs
- Regulated asset base growing with the important investments, partly offset by the incurred depreciations

Elia Group: 2014 debt



- Decrease in Elia debt due to the refinancing of the € 500 Mio Eurobonds with the new € 350 Mio (15 y) Eurobonds.
- New privately placed bond (30y) at 50Hertz
- Maturity profile improved significantly with the new Eurobonds issued in 2014 and 2013. In 2016, a € 500 Mio bond is coming to maturity

Elia Group: Consolidated key figures

(in € Mio)	2014	2013 restated	2013
Net debt	2,539.2	2,628.4	2,773.8
Leverage (D/D+E)	54.24%	54.72%	55.31%
REBITDA/Gross Interest	3.69	3.36	3.96
Net debt / REBITDA	6.18	6.37	5.61
Average cost of debt	3.99%	4.35%	3.94%
% fixed of gross debt	81.61%	82.73%	84.37%

Standard & Poor's rating Elia Group:

Long Term: A-

Outlook: Stable

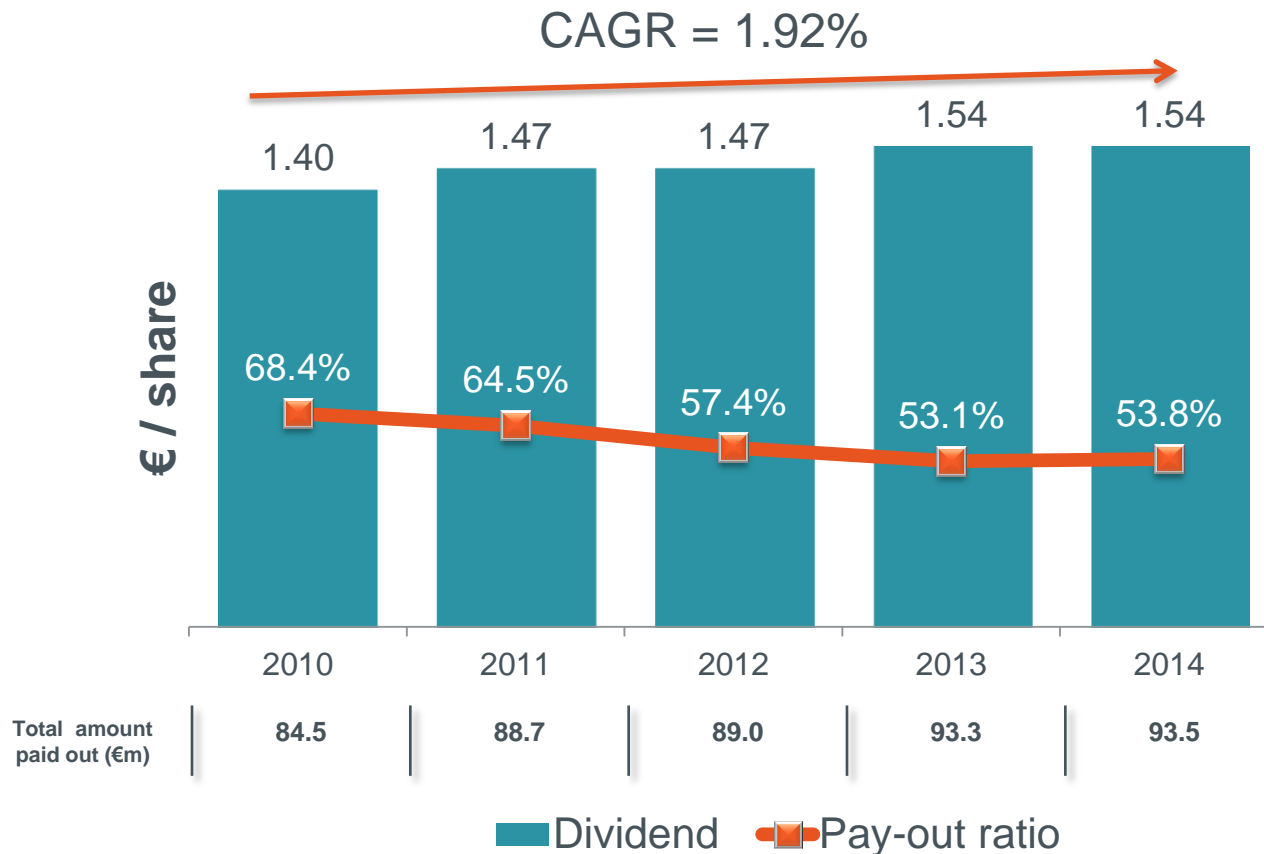
Moody's rating German segment:

Long Term: Baa1

Outlook: Stable

- Decrease in net debt is mainly a result of the refinancing of a €500 million Eurobond with a €350 million Eurobond
- Average cost of debt decreased thanks to the replacement of the Eurobond and low interest charges that were due on the floating interest loan
- Ratings were again confirmed for both Elia and 50Hertz

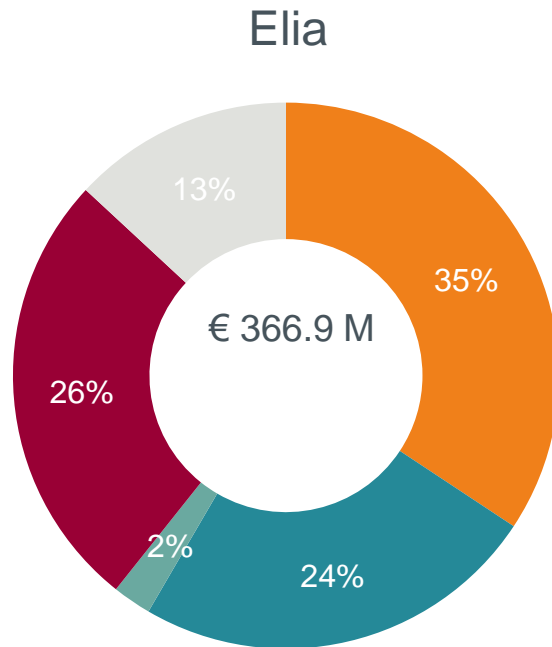
Elia Group: Dividend policy



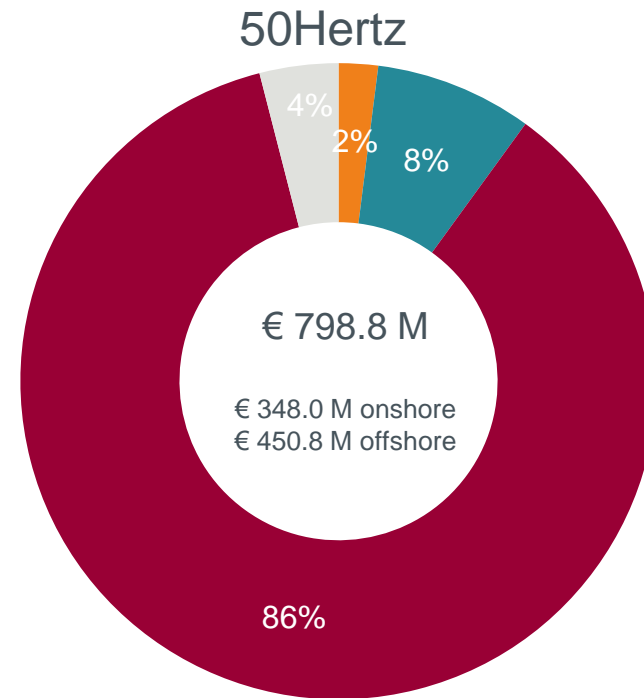
Proven track record of growing dividend over time, with a compound annual growth rate of 1.92%

Outlook

Elia Group: Investments 2015



- Replacements
- Interconnections
- Non electrical investments

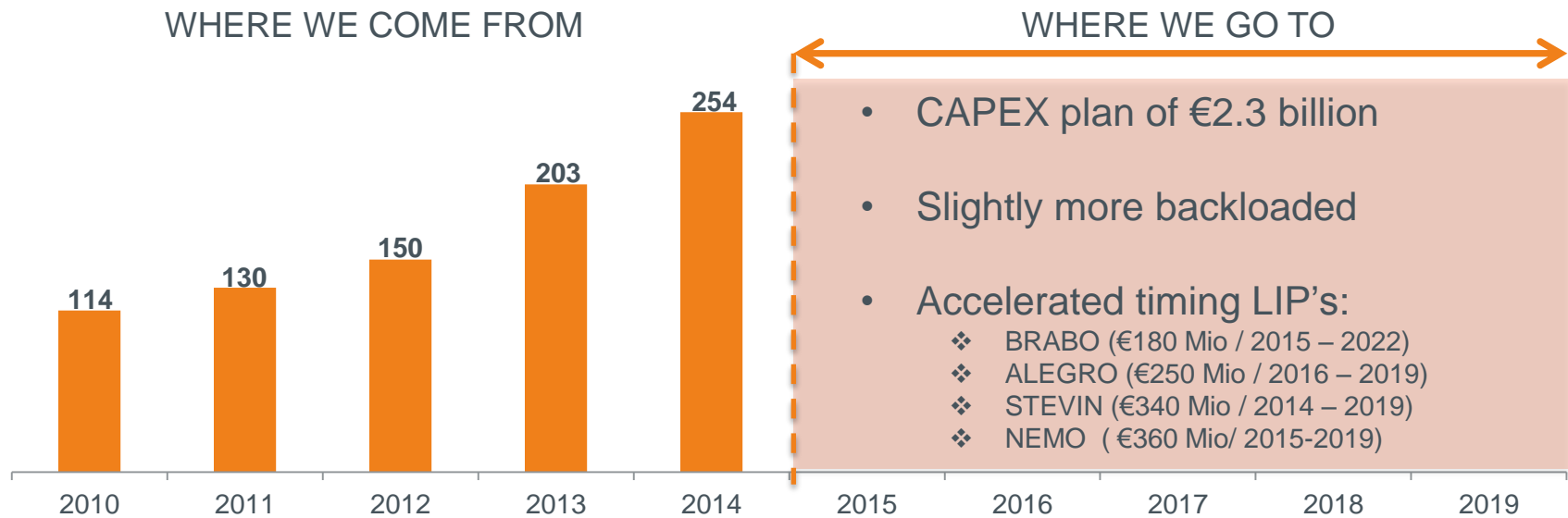


- Internal consumption
- Integrating renewables

- Integrating renewables and investments due to generation localization are becoming more important in Belgium.
- In Germany, investments increase year-over-year with 39.6%, mainly driven by the offshore connections

Elia-TSO: Investment plan 2015 - 2019

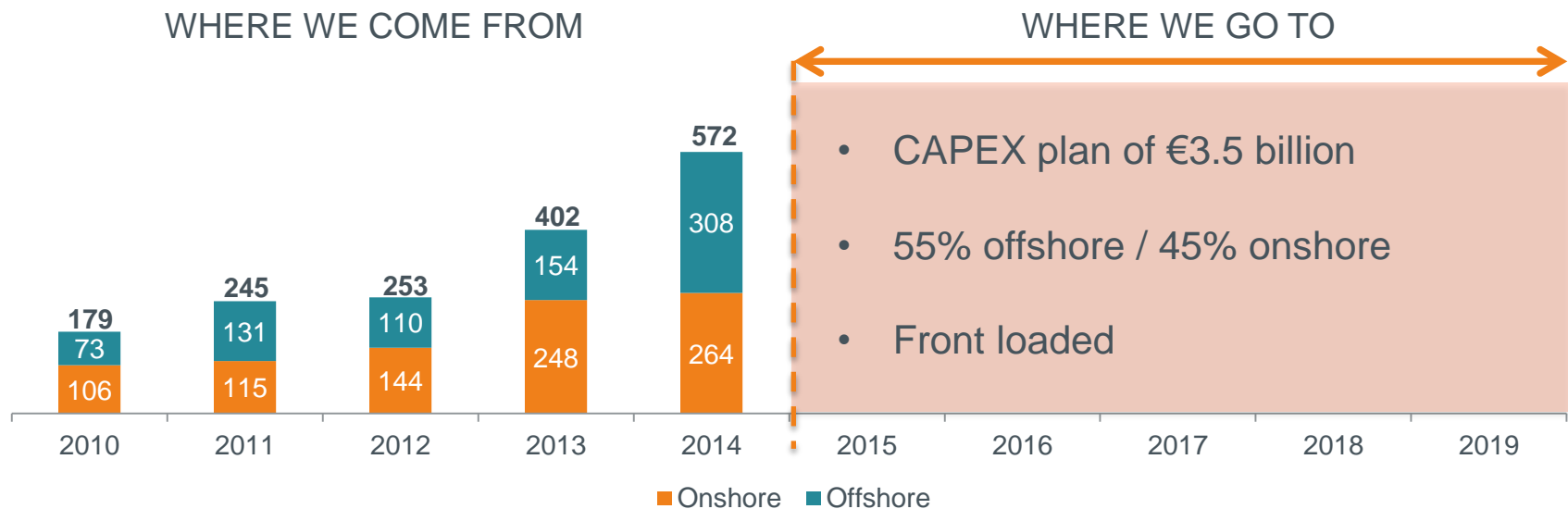
Investment program is accelerating due to updated timing large infrastructure projects



Elia is committed to the regulatory gearing 33% equity – 67% debt

50Hertz-TSO: Investment plan 2015 - 2019

Historical investment program reaching its peak in first coming years



Important investment program won't require new equity (excl. profit reservation),
financing through increasing leverage

Approved new tariff methodology Elia Belgium, applicable as from 2016

Highlights

- “Cost+” regulation
- Remuneration of equity
 - ❖ Equity < 33% = $[OLO_{avg\ cy} + (RP \times \beta)] \times IP$ with
 $RP = 3.5\% // \beta_{3year}$ with floor 0.53 // $IP_{(illiquidity\ premium)} = 1.1$
 - ❖ Equity > 33% = $OLO_{avg\ cy} + 70bps$
 - ❖ Potential mark-up on remuneration for strategic investments
- Goodwill remuneration no longer applicable
- “Embedded debt” principle
- Mostly positive incentives (€ -2 / +31 Mio)
- Gearing : 33% equity, 67% debt
- $RAB_{n+1} = RAB_n + Investments - Depreciation - Divestments +/- change\ in\ WC$
- No volume risk

Basic principles of the current methodology remain valid in the proposed new tariff methodology, however important change in remuneration

Approved new tariff methodology Elia Belgium, applicable as from 2016

Highlights

- New classification of costs:
 - ❖ Controllable costs: efficiencies / extra spending 50% attributable to net profit
 - ❖ Semi-controllable costs: Reservation of ancillaries
Gross incentive of 15% on Δ reality – budget with cap (- € 2 Mio) / floor (+ € 6 Mio) pre tax
 - ❖ Non-controllable costs: Fully pass-through
- Other Incentives on (pre tax) :
 - ❑ Market integration
 - ✓ Enhancement interconnection capacity (€ 0 / 6 Mio)
 - ✓ Welfare increase from regional market coupling (€ 0 / 11 Mio)
 - ❑ Investment management
 - ✓ Optimal ex ante / ex post justification of project cost / project management (€ 0 / 2.5 Mio)
 - ✓ Timely realization Stevin, Brabo, Alegro & 4th phaseshifter (€ 0 / 1 Mio per project)
 - ❑ R&D (€ 0 / 1 Mio)
Operational subsidies are considered manageable income, 50% of them are attributable to the net profit
 - ❑ Network availability (€ 0 / 2 Mio)
Based on AIT
 - ❑ System adequacy (€ 0 / 2 Mio)
Based on an optimal activation of strategic reserve
- Definition of the incentives with the CREG is ongoing

Approved regulatory framework Nemo investment

Cap & floor regulatory framework

- National Grid and Elia are developing an **electrical interconnector** (1000 MW HVDC) between the UK (Richborough) and Belgium (Zeebrugge-Herdersbrug)
- **Commercial operation** is scheduled for **Q1 2019**
- CREG and OFGEM jointly approved **regulated system**
- Estimated total project budget : **€ 336 millions for Elia**
- **25 year duration**, starting as from entry into commercial operation
- **Cap & floor on interconnector revenues**, congestion revenues through explicit and implicit capacity auctioning mechanisms
- **5 year period assessments** of cap & floor levels against real interconnector revenues

Approved regulatory framework Nemo investment

Cap & floor regulatory framework

- **The RAV and operational allowance will determine the yearly Cap & Floor values, taking into account :**
 - ❖ Cost of capital :
 - At the floor : cost of debt for a rating of A/BBB - 0,59% real
 - At the cap : benchmark for return on equity of a gas power plant - 7,34% real
 - ❖ Yearly operational expenditure
 - ❖ Yearly depreciation of RAV on an economic lifetime of 25 years
 - ❖ All construction costs to be added to the RAV
 - IDC – Interest during construction : 5,66% real
 - ❖ A yearly tax allowance (blended rate between UK and BE)
 - ❖ Cap & Floor are annuitized (NPV neutral) to optimise net profits on total project lifetime
- **Capital expenditure is subject to regulatory approval of CREG & OFGEM**
 - ❖ The approved allowance will define the Regulatory Asset Value (RAV)
- **Operational expenditure is subject to regulatory approval**
 - ❖ To be reviewed every 10 years of commercial operation

Questions & Answers

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